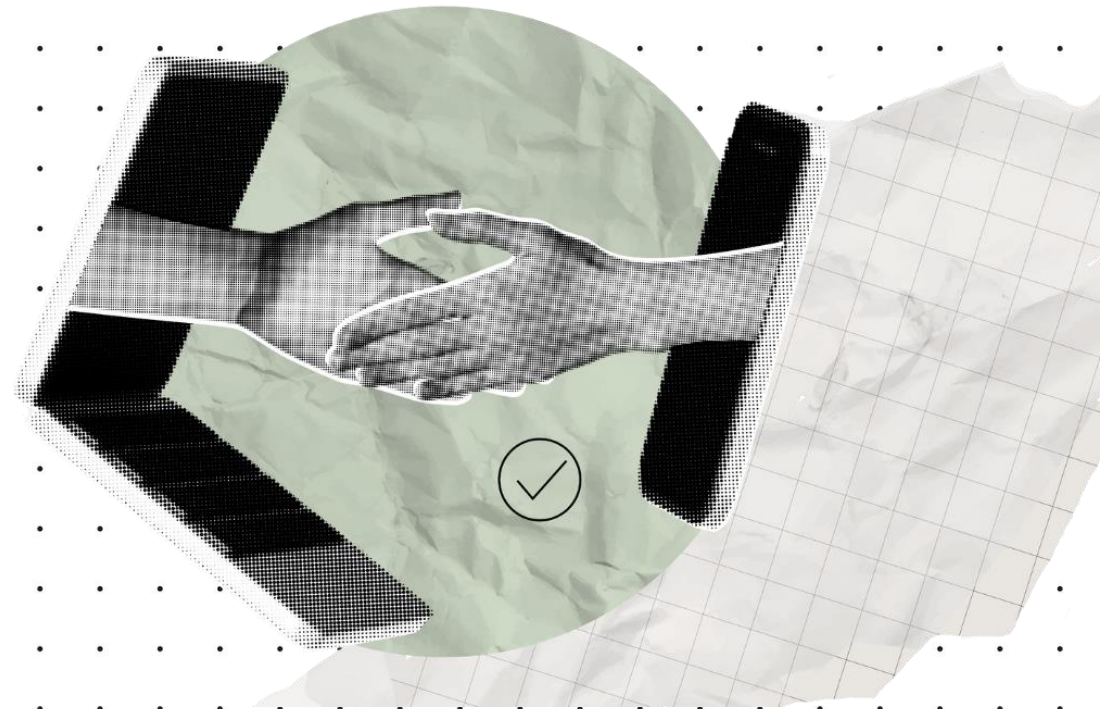


The **(SOMETIMES SURPRISING)** psychology of Trust

liane Davey, phd



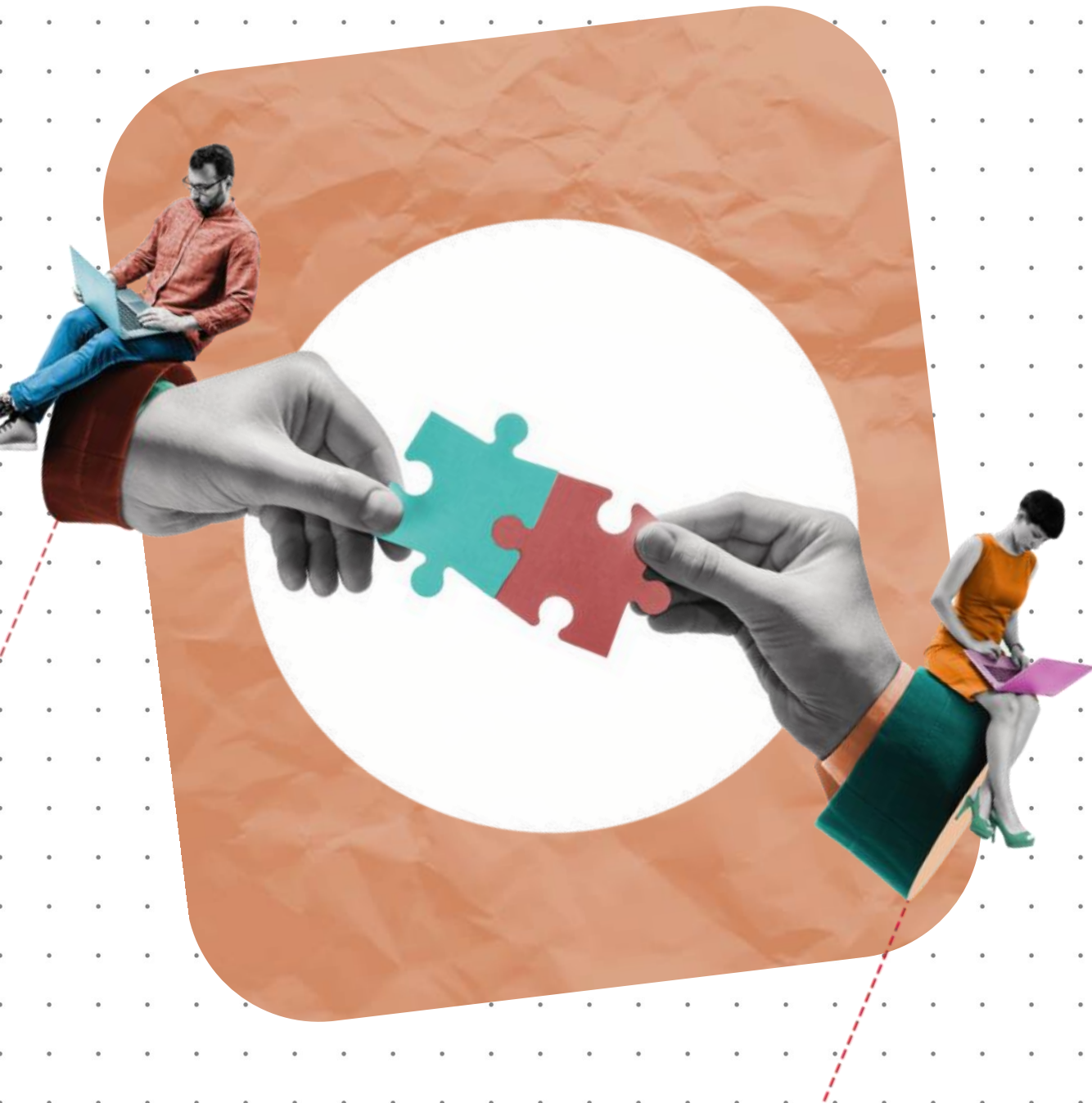
trust

**The willingness
to be vulnerable
to another person**

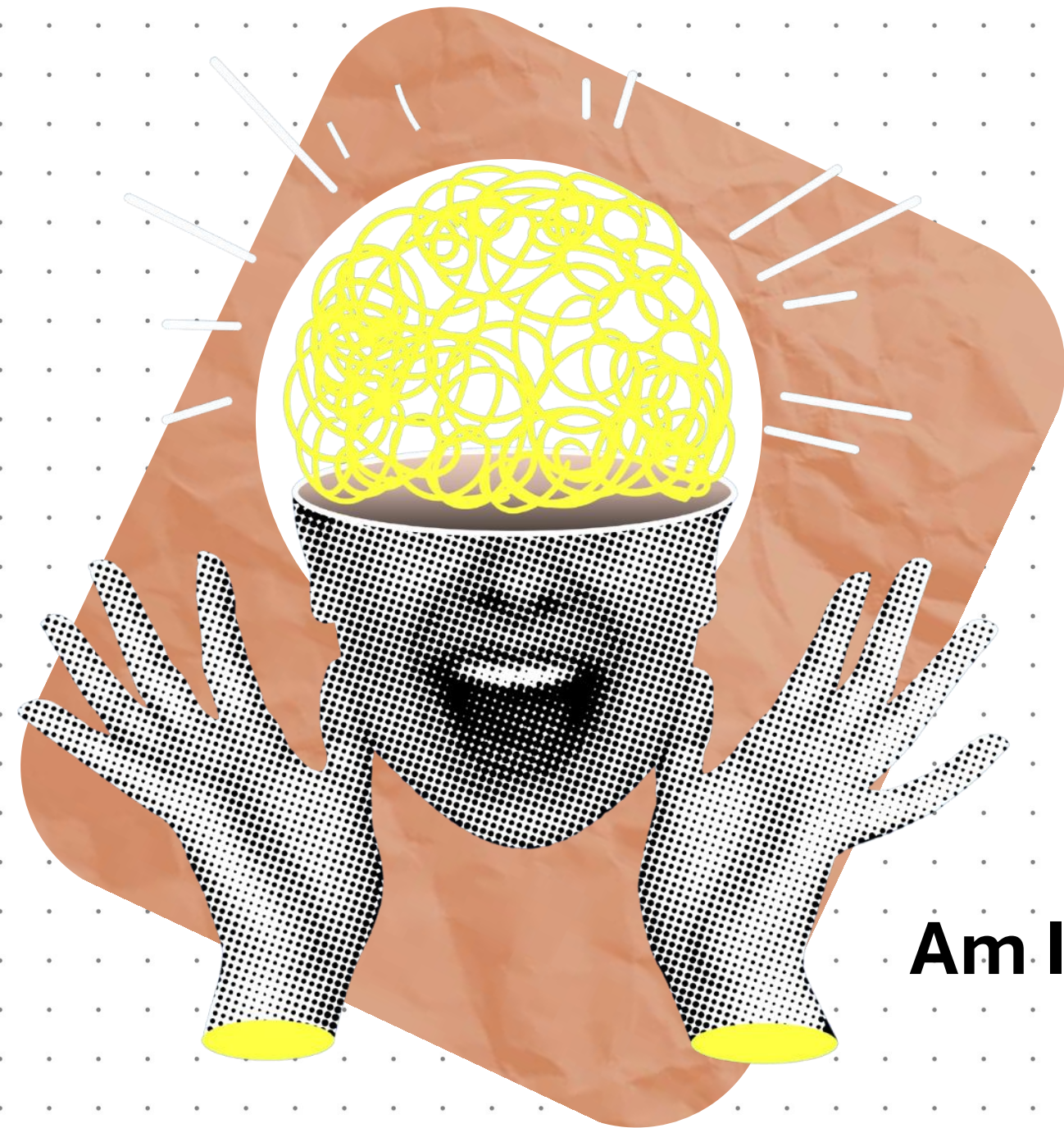




vulnerability



connection
Are you predictable?



credibility

Am I confident you can deliver?



reliability

Are you dependable?



integrity

Will you protect my best interests?

exercise

**One thing you will
do to boost trust**



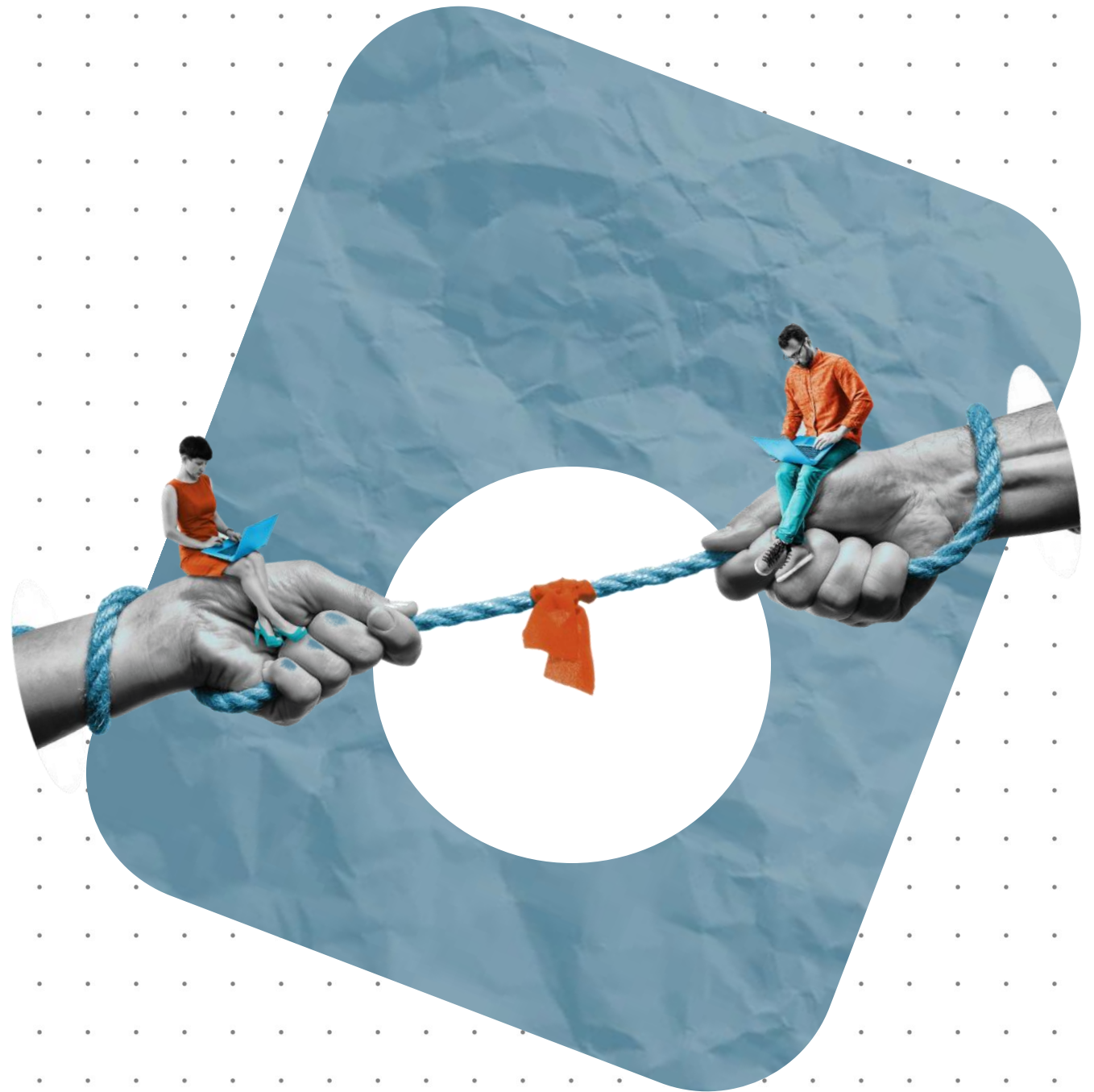
Establish trust



strengthen trust



Repair trust





downsides
Risks of too much trust

QUESTIONS?

The
(SOMETIMES SURPRISING)
psychology of Trust

Connect on LinkedIn: Liane Davey

Resources: <https://lianedavey.com/trust-resources>